

2 0 1 1 S E P T E M B E R

CHECKMARKHOMES.CA

Market Watch

BY: MARK CREIGHTON



Refer Your Friends

If you know someone who is looking to buy or sell real estate, give me a call and let me know. I'll make sure they get open, honest, transparent service.

The right agent is more important
than ever

✧ Month In Review ✧

August was both typical and outstanding in terms of the market. What I mean by that is that we saw the typical drop in price from July to August, and the time to sell a home remained very similar, but we had an outstanding increase in the number of homes sold.

SALES UP 45% IN HALTON HILLS

The market continues to be strong throughout the GTA, and Halton Hills is showing an even stronger market position. Prices were down about 2% from July, but this happens every August. Based on all indicators, we can expect a solid September with a 3-4% increase in prices when compared to August.

HOUSING MARKET INDICATORS

	AUGUST 2010	AUGUST 2011	% CHANGE
Sales	60	87	45
New Listings	106	107	1
Active Listings	202	184	-9
Days on Market	35	34	-3

Re/Max Real Estate Centre
360 Guelph Street, Georgetown,
Ontario L7G 4B5 905-877-5211

www.checkmarkhomes.ca

mcreighton@remaxcentre.ca



THE ANT PHILOSOPHY

I think everybody should study ants. They have an amazing four-part philosophy. **Here's the first part: ants never quit.**

That's a good philosophy. If they're headed somewhere and you try to stop them, they'll look for another way. They'll climb over, they'll climb under, they'll climb around. They keep looking for another way. What a neat philosophy, to never quit looking for a way to get where you are supposed to go.

Second, ants think winter all summer. That's an important perspective. You can't be so naive as to think

summer will last forever. So ants are gathering their winter food in the middle of summer.

The third part of the ant philosophy is that ants think summer all winter.

That's so important. During the winter, ants remind themselves, "this won't last long-we'll soon be out of here." And the first warm day, the ants are out. If it turns cold again, they'll dive back down, but then they come out the first warm day. They can't wait to get out. Positive thinking!

And here's the last part of the ant philosophy. How

much will an ant gather during the summer to prepare for winter? All he possibly can. What an incredible philosophy, the "all-you-possibly-can philosophy.

Never give up, look ahead, stay positive and do all you can!



Where in Georgetown is Mark?

Do you know the location Mark is at? Simply email him at mcreighton@remaxcentre.ca with your answer. If you are correct, your name will be entered into a draw for a \$25 Canadian Tire gift card.

